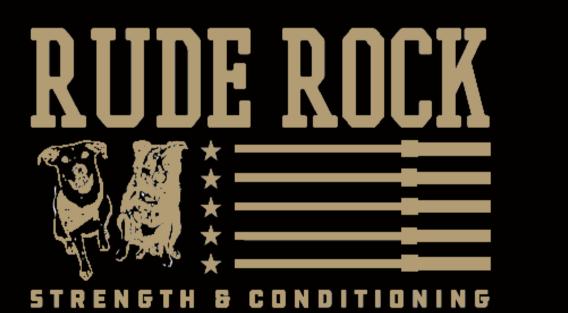
# SWEAT EQUITY

### Danny Foley MS, CSCS,D\*, TSAC-F,D\*







## PARENTAL Advisor Autor Explicit content



YOU ARE NOTHING MORE, OR LESS, THAN THE COLLECTIVE DECISIONS YOU'VE MADE OVER TIME. WITHIN THE CIRCUMSTANCES AND ENVIRONMENTS YOU'VE BEEN IN.

SO TAKE FULL RESPONSIBILITY OF YOUR CURRENT SITUATION AND **OWNERSHIP OF YOUR FUTURE.** 

## \*\*TRANSITION TO CAMERA VIEW. DISCUSS THE 10 YEAR STORY

# INTROSPECTION

### **BE YOUR BEST THIRD**

**PARTY OBSERVER** 

Remove Distractions

#### **External reliance**

Don't validate from anywhere but within **Toxic environments** 

*Be firm on what you tolerate* 

**Refine Destination** 

**Reduce Decisions** 

#### Identify want vs. need

Fight for wants, die for needs

#### **Remove what's unnecessary**

*Be honest and objective* 

### **Understand what you're not** before trying to establish who you are.

*Imagine your vision of "perfect" and work* backwards from there.

IF YOU DON'T HAVE YOUR HEART IN IT, DON'T PUT YOUR HANDS ON IT.



## PATH

- Where am I going?
- How can I get there?
- What will the difficulty be?

## DURATION

- How long will it take?
- How do I become efficient?
- Who will I be with/around?

## OUTCOME

- What is the return on my investment?
- What matters most to me?



### K

While the journey of 1,000 miles may begin with a single step, don't forget to identify the destination before too long.

Start

Start

### Specialize early

### Generalize early

### Specialize late

### 1,000 miles

### Generalize late

Finish

#### 1,000 miles

#### Finish

## ILLUSION OF COMFORT



Rather than emphasizing improving resiliency, durability, and vigor, we're creating a false network of security to preserve fatigue and fragility.

# THE DEFIANT ONES

**Confidence, belief** 

Hardship/Trauma

### **Principled/Decisive**

"You've gotta work very hard to get it, and twice as hard to maintain it."

Dr. Dre

**Augmented Relationships** 

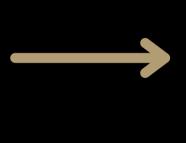
**Outcast/Outsider** 

A certain level of defiance

**Relentless worker, & <u>skilled</u>** 

Arrogance is heard, confidence is felt.

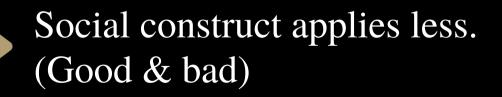
### There is power in overcoming



Hard threshold on what they'll tolerate. Don't waiver on decision

There is no "self made"

Perspective and drive... "I want *that* shit"



They prioritized growth, and you can only get so far without being good.

# DECISION MAKING

Make your decisions, or they will be made for you.

You are nothing more or less than the totality of decisions you've made over time. As you age, the more responsible for those decisions you become.

### Be directional & intentional



Don't become the consequence of someone else's thinking.

### Discretion lies at the foot of ownership.

Indecision is the kryptonite for development.

TIN	IE EFFI	<ul> <li>8am-4pm = 8 hrs. (work)</li> <li>10pm-6am = 8 hrs. (sleep)</li> <li>16/24 being equal how do you spend the other 8 hrs?</li> </ul>		
Time per day	PER WEEK	PER MONTH	PER YEAR	PRIORITY
<b>30 min.</b>	= 3.5 hrs/wk.	= 14 hrs/mth.	= 168 hrs/yr.	LOW PRIORITY
60 min.	= 7 hrs/wk.	= 28 hrs/mth.	= 356 hrs/yr.	<b>MODERATE PRIORITY</b>
90 min.	= 10.5 hrs/wk.	= 42 hrs/mth.	= 504 hrs/yr.	HI PRIORITY
2 hrs.	= 14 hrs/wk.	= 56 hrs/mth.	= 672 hrs/yr.	SIGNIFICANT PRIORITY

\*\*If you think showing up to work and leaving work on time will get you ahead, you better have very strong genetics.

# WEEKEND BONUS!

PER WEEKEND	PER MONTH	PER YEAR	PRIORITY		
<b>4 hrs.</b>	= 16 hrs/mth.	= 192 hrs/yr.	LOW PRIORITY		
8 hrs.	= 32 hrs/mth.	= 384 hrs/yr.	<b>MODERATE PRIORITY</b>		
<b>12 hrs.</b>	= 48 hrs/mth.	= 576 hrs/yr.	HI PRIORITY		
<b>16 hrs.</b>	= 64 hrs/mth.	= 768 hrs/yr.	SIGNIFICANT PRIORITY		

**\*\*Be strategic with your time and selective with your commitments.** 

# 10.000 HR. THEORY

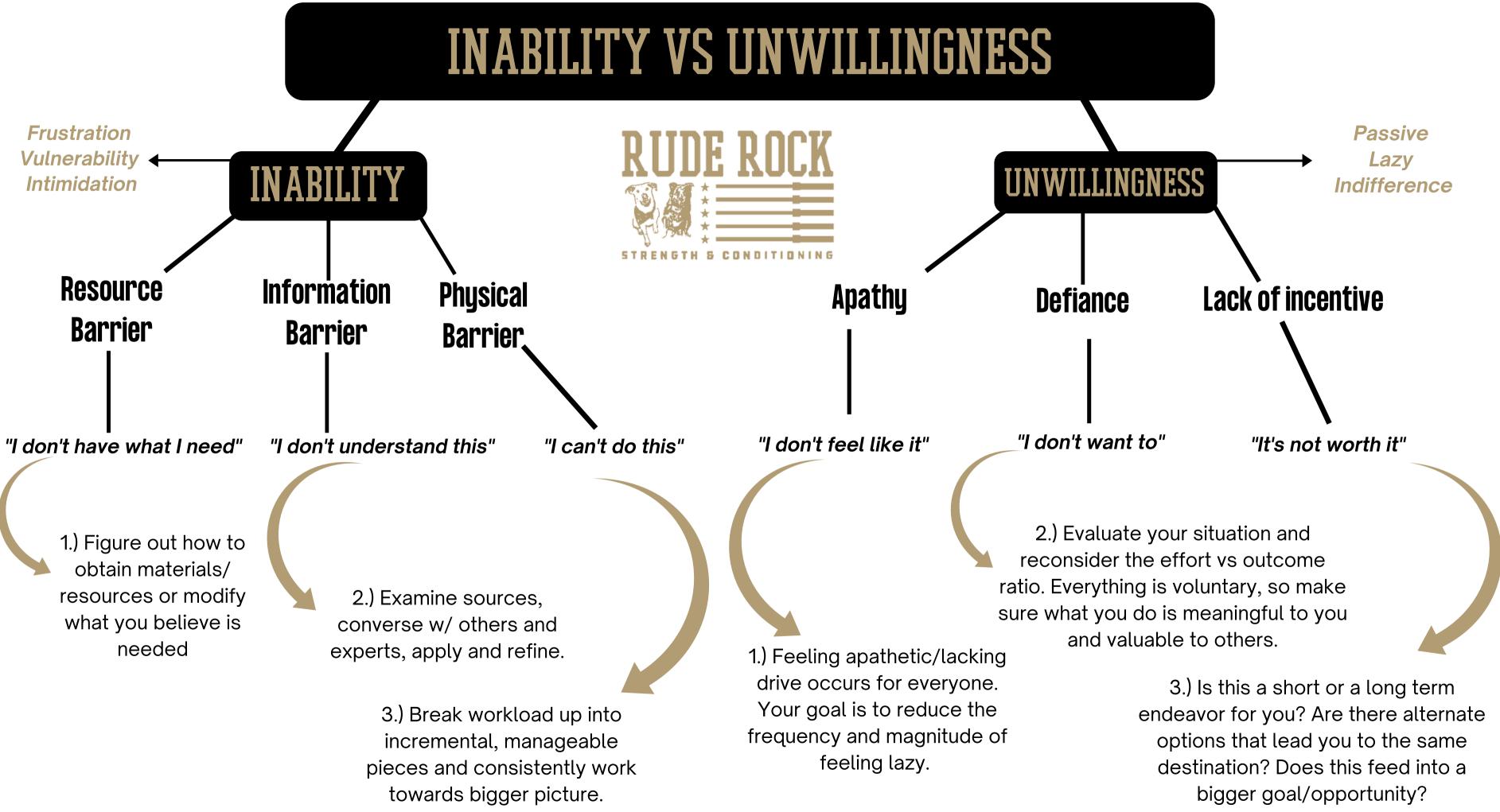
PRIORITY	BREAKDOWN	PER YEAR	HOW MANY YEARS To 10K?			
LOW PRIORITY	30 min/day (x5)+ 4 hrs./weekend	= 360 hrs/yr.	= ~28 yrs.			
<b>MODERATE PRIORITY</b>	60 min/day (x5)+ 8 hrs./weekend	= 720 hrs/yr.	= ~14 yrs.			
HI PRIORITY	90 min/day (x5)+ 12 hrs./weekend	= 1080 hrs/yr.	= ~9 yrs.			
SIGNIFICANT PRIORITY	2 hrs/day (x5)+ 16 hrs./weekend	= 1440 hrs/yr.	= ~7 yrs.			

"He who rises before the sun 360 days a year, does not see his family go hungry."

#### SUN TUES ТН MON WED 8 A M W A K E 5 A M W A K E 5 A M W A K E 5 A M W A K E 5 A M WALK/ MORNING MORNING MORNING ΜΟ FAMILY TIME SESSIONS S E S S I O N S S E S S I O N S S E S (6-10AM) (6-10AM) (6-10AM) (6-R E A D (90 M I N)LIFT, LUNCH, LIFT, LUNCH, LIFT, LUNCH, LIFT, EMAIL (10-12) EMAIL (10-12) EMAIL (10-12) EMAIL (10-12) EMAIOFFICE TIME-WEEK PREP (11-3PM) AFTERNOON AFTERNOON VHP PRO DEV AFT (12-4PM) S E SESSIONS SESSIONS (1) 3 P M (12-4PM) (12-4PM) 1 H R **SHUTDOWN** 1 H R 1 H R SHUTDOWN **SHUTDOWN SHUTDOWN** S H U JOURNAL/ RELAX/ RUDE ROCK RECOVER OFFICE TIME OFFICE TIME VIDEO + OFFI (6-730PM) (6-730PM) OFFICE TIME (6-(6-730PM) **10PM BED 10 P M B E D 10PM BED** 10P **10 P M B E D**

GOALS: +90 MIN. C4 WEEKDAYSJ. +16 HRS. WEEKENDS

FRI	SAT
5AM WAKE	7AM WAKE
M O R N I N G S E S S I O N S ( 6 - 1 0 A M )	T R A I N I N G C L I E N T S ( 8 - 1 1 A M )
LIFT, LUNCH, EMAIL (10-12) AFTERNOON SESSIONS (12-4PM)	B R E A K 1 1 - 1 P M
1 H R S H U T D O W N	OFFICE TIME 1PM-~12AM
OFFICE TIME (6-9PM)	*90 ON/30 OFF*
11PM BED	1 - 2 A M B E D
	MORNING SESSIONS (6-10AM) LIFT, LUNCH, EMAIL (10-12) AFTERNOON SESSIONS (12-4PM) <b>IHR</b> SHUTDOWN OFFICE TIME (6-9PM)



# SIRAIEGES

"Being is not something into which we become,

### **ASSESS HONESTLY**

- No matter what, never lose your sense of objectivity. Know where you are, know where you want to be.
- Eliminates unnecessary decisions/obligations.
- "What am I good at, and how can it help others?"

### YOU NEED HELP

- Establish a strong team (3-
  - 5 *closest*), and develop good resources.
- Be very good at finding what you need.
- Always be receptive to input/feedback. Don't always adopt it.
- "Steal good shit from smart people"

- If you don't have any idea
  - what extremes look like,
  - how can you have a
  - reference?
- The further you push, the deeper you commit.
- Nobody made it big living
  - in the middle.

#### but out of which we proceed."

#### -Alan Watts



### **CLEAR VISION**

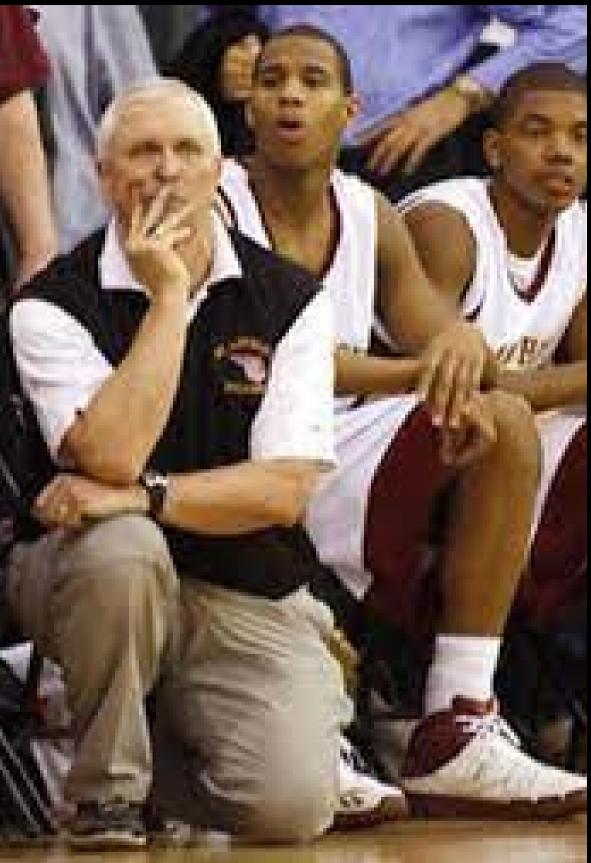
- Uncompromising and unapologetic.
- Aim high, make shit happen.
- Make good decisions, be firm
- Where/how you spend your time will reveal its significance to you.
- Stay hungry & don't fucking settle.

# BOBBY HURLEY SR.

### "I 've never owned golf clubs."



Bobby Hurley Sr. 2010 Basketball HOF inductee, 1k win club, 26 state championships in 39 years. (Image via Eagletribune.com)



## JUST GO. SERIOUSLY.

When you're a race horse, the reason they put blinders on these things is because if you look at the horse on the left or the right, you're going to miss a step. That's why the horses have blinders on. And that's what people should have. When you're running after something, you should not look left or right what does this person think, what does that person think? No. Go.

Jimmy lovine

### Trial & error is a part of the path. No experience, no reference.

No harm, no foul.

## THERE IS NO BACKSIDE TO





## MY PATH. MY COMPASS.



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